

SOLUTIONS FOR SAP LIFE SCIENCE

WHAT IF...

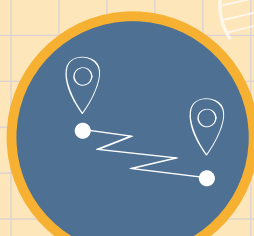
You could have a revenue management solution that integrates into your business, one that would be easily configurable, adaptable to market change and didn't require a change in your business processes?

One that offers complete process visibility and comprehensive gross-to-net and management of accruals, is compliant with regulatory requirements, and is proven to support the industry's complex pricing management?

ONE THAT OFFERS:



ACTIONABLE INSIGHTS



CHANNEL TRACKING / SERIALIZATION



OUTCOME BASED REIMBURSEMENT



NEXT GENERATION CONTRACTING



A REVENUE MANAGEMENT SOLUTION THAT:



Provides the ability to see profitability of customers, channels, contracts, products / product groups with an end-to-end information flow, while eliminating data silos and performance constraints



Models and performs 'what-if' analysis on all plans and programs



Supports industry accrual requirements that flow into SAP FI/COPA, business intelligence and business warehouse environments



Reduces administration costs with enhanced flexibility without customization



Eliminates interfaces and need for additional support personnel



THERE IS A SOLUTION.

Vistex offers a POWERFUL integrated Revenue Management solution on a single SAP platform coupled with end-to-end support to manage ALL Life Science programs. From rebates, to chargebacks and GP, SAP Solution Extensions by Vistex align to your business processes while driving incremental revenue and reducing costs.



✓ DELIVERING THE FUNCTIONALITY LIFE SCIENCE COMPANIES NEED

✓ MEETING YOUR GLOBAL DEPLOYMENT REQUIREMENTS

✓ LOWERING IT, INFRASTRUCTURE, IMPLEMENTATION AND PROCESS COSTS

DEPLOY ON-PREMISE OR IN THE CLOUD

SIMPLIFIED UPGRADES AND A CLEAR MARKET VISION

FLEXIBLE IMPLEMENTATION

ADAPTABLE TO MARKET CHANGE



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Vistex Solutions for SAP remove the complexity of supporting critical business processes (contracts, rebates, royalties, chargebacks, trade promotions, pricing, commissions, etc.) and increase visibility and insights to enable better business decisions. Vistex Solutions for SAP automate complex accruals and financial posting/settlement to FI and COPA without the need for interfaces or integration points. And Vistex Solutions for SAP are inside SAP's Business Suite, leveraging the SAP ERP infrastructure and data to provide a seamless solution.