

Slow reimbursement can kill a **partnership** in no time

Global payments are estimated to reach **\$2.7 trillion** by 2023

Industry experts

cite three top payment pains for channel partners everywhere:



Yet, many companies are still not set up to make time-sensitive secured payments for their **partner rebates** and **incentives programs**

Vendors

need a solution capable of:

- Applying global tax requirements
- Auditing tax documentation
- Collecting VAT/GST invoices online

A global payment platform

allows businesses to expedite payments in multiple currencies quickly, easily, and securely which help to:



Having a global payment software and services solution combine multiple activities into a single payment results in significant savings in:



Proving a straightforward, simple and compact payment process while meeting complicated financial and government requirements adds up to **a superior partner experience.**

Streamline payments worldwide

Avoid **costly** delays

Strengthen partnerships

Download the eBook to see how it all adds up with Vistex solutions for global partner payments

How Vistex Adds Value

With the rising cost of customer acquisition, the rapid pace of innovation and intense competition for market share, high tech companies must monitor program performance, drive demand and protect margins for critical revenue growth. Vistex enables high tech companies through an integrated solution that manages the full breadth of direct and indirect channel management including CDM, contracts, pricing, ship & debit, rebates, Co-op & MDF, incentives and IP royalties. High tech companies can now improve profitability through automation of complex programs, insights into program performance, incentive calculation accuracy, overpayment avoidance, increased compliance, streamlined reimbursements, and better manage the entire revenue management lifecycle.

About Vistex®

Vistex solutions help businesses take control of their mission-critical processes. With a multitude of programs covering pricing, trade, royalties and incentives, it can be complicated to see where all the money is flowing, let alone how much difference it makes to the topline and the bottomline. With Vistex, business stakeholders can see the numbers, see what really works, and see what to do next – so they can make sure every dollar spent or earned is really driving growth, and not just additional costs. The world's leading enterprises across a spectrum of industries rely on Vistex every day to propel their businesses.

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