Vistex®
Now it all **adds up**®

Wholesale Distribution

SOLUTIONS OVERVIEW

Wholesale Distributors facing high volumes and thin margins need to rely on **price optimization and cost recovery programs** for profitability and income.

Vistex enhances business process alignment, enabling distributors to improve margins, guard against losses and leakages, gain visibility into price setting and actual costs, incentivize customers and collect from vendor programs.

SAP Partner

Solutions

Vistex end-to-end cloud solutions drive incremental revenue and protect margins by automating complex business processes.

Price Management

Full suite of price maintenance, analytics and optimization capabilities

Vendor Rebates

Capture complex vendor rebate details with ease and view all relevant vendor rebate parameters and calculations in real time

Bid/Contract Pricing

Automate the matching of sales and claims to planned spend and get eye-opening insight on program superstars and non-performers

SPAs/Chargebacks

Automate chargeback calculations and protect margins; retrieve all eligible claims, SPAs, ship and debit, deviated pricing and/or depletion allowance

Price Protection

Manage price drops and automatically validate partner claims against channel inventory

Customer Rebates

Drive revenue and profits with a clear view of customer rebates, reward customers across product categories and automate calculations

Promotions

Manage complex special pricing and on-order programs for multiple products, categories and quantities; automate eligibility, qualifications and applicable deals at order entry

Co-op & MDF

Simplify Co-op & MDF program management with automatic claims creation, payment scheduling and reconciliation of funds claimed

Services

Professional services deliver your project on time and on budget. Our highly skilled experts bring deep industry expertise to the implementation and are specially trained to ensure deployment maximizes the value of our solutions.

Solution Delivery

Experts facilitate successful implementations, upgrades and post-production support

Business Advisory

Consultants and services are a resource for efficiency and program effectiveness with analytical and problem-solving skills to help drive project success

Program Delivery

Experts act as an extension of your team to deliver best-in-class program administration

Global Payments

Obtain shorter payment cycles and higher security for claim audits, account reconciliation and more

Support & Training

Global and local support teams and training programs offered online and in the classroom

Industry leaders turn to Vistex

GraybaR · Don · McKESSON · GRAINGER · Eby-Brown · Cheney Brothers · CardinalHealth

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