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Case Study

faurecia clarion ELECTRONICS

Now it all adds up for Faurecia Clarion Electronics

Automotive parts and technology leader puts royalty management on auto pilot.

SAP Partner

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Highlights

Reduced royalty administration complexity

Unprecedented transparency, accountability and accuracy

"Vistex brought more transparency...before, the solution could only be managed by our IT department and was not user friendly due to hard-coded development. Now, with Vistex Solutions for SAP, users from our intellectual property business can autonomously use the royalty calculation tool."

Jean-Sebastien Sauer
IT Project Manager, Faurecia Clarion Electronics

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Overview

When Faurecia merged with Clarion in Japan, **Faurecia Clarion Electronics (FCE)** faced a new challenge – inbound royalties. Their AS 400 operating system, which calculated the licensing fees (royalties), was being decommissioned and replaced with the SAP ERP system. FCE needed a solution that could manage their volume of 450 contracts and 2,000+ products. To that end, they sought a unique software solution partner who wouldn't duplicate their master data, could integrate within their native environment, and could calculate their royalties on a monthly and quarterly basis.

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Solution

Vistex implemented Solutions for SAP without Fiori to resolve FCE's outstanding pain points, enabling them to calculate their royalties more efficiently. Since Vistex is native to the SAP ERP landscape, FCE had no concerns about their master data becoming duplicated, nor concerns about the ease of integration.

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Results

The Vistex solution, integrated with the new ERP system, provides FCE with automated accuracy, granting them unprecedented accountability, transparency and simplified royalty administration.

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Headquarters: Saitama, Japan

Industry: Automotive Electronics

Products: Cockpit electronics and Low-Speed ADAS (Advanced Driving Assistance Systems)

Revenue: 1 billion euros in 2020/ 2 billion euros target in 2022

Locations: 8 production sites and 12 tech centers

Employees: 7,100

Vistex solutions implemented:
Solutions for SAP
– SAP Incentive Administration by Vistex

Let's Connect

About
Faurecia Clarion Electronics

Launched in 2019, Faurecia Clarion Electronics has more than 80 years' experience in pioneering vehicle and driving-related entertainment, communication and safety-related technologies, focused today on innovating and designing an intelligent "Cockpit of the Future."

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