



Consumer Goods for Foodservice: TPM

Vistex for Inventory Pools

Vistex for Revenue Growth Management

Accrual & Chargeback Capabilities: Volume Tier Distribution

- ▶ Automate volume flow through distribution tiers
- ▶ Eliminate revenue leakage with accurate claim validation
- ▶ Improve accrual accuracy

Accurately

track inventory throughout the channel via orders, returns, POS data and claims

Validate

inventory levels when processing and validating claims to avoid double-dipping

Gain visibility

of true inventory counts and value

Features

- Avoid over- or under-accruals and invalid claims with visibility to volume throughout distribution tiers
- Automatically adjust volume-based and spending accruals as data is updated with the actual volume flow through inventory tiers
- Validate claims from distributors against the pool to ensure that the claim is consistent with physical inventory quantities and individual acquisition costs
- Automate claim validation when the system assigns adjustment codes to claim line items with inventory discrepancies

Benefits

- Understand where your volume is throughout your supply chain distribution tiers with automated claim validation
- Gain the ability to improve accrual accuracy within +/-1% of actuals and increase net revenue
- Reduce invalid claims to better manage claim compliance and repayments
- Lessen manual intervention and lower claim tolerance levels to reduce revenue leakage, improve claim processing time and understand spend liability

Inventory Pools are a sophisticated channel inventory management system used to track the quantity and/or dollar value of inventory sold to a distributor or channel partner. Values are added or deducted from the inventory pool to track the existing channel inventory.

Inventory Pool Claim Validation: Process Flow Diagram

