

SAP Solution Extensions

SAP S/4HANA® for rights and royalty management by Vistex

Managing Complex Intellectual Property Rights and Royalties with a Single, Comprehensive Solution



SOLUTIONS FOR SAP



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SAP S/4HANA® for rights and royalty management by Vistex

is natively embedded in S/4HANA as a centralized rights and royalties solution. Designed by experts in Music, Media, Brand Licensing, and the Intellectual Property Rights industries, this end-to-end solution is specifically designed for SAP S/4HANA customers who require rights management, royalties, licensing, or monetizing of intellectual properties.





Objectives

- Provides a single, end-to-end solution for managing intellectual properties from the point of rights acquisition or origination of new intellectual property assets, including:
 - the creation and management of rights contracts and royalty agreements
 - rights inventory management
 - rights availability analysis
 - tracking of intellectual property usage and legal clearance
 - monetization of intellectual properties through rights license sales
 - distribution of IP-derived products and services
 - royalty payments to licensors and originators
- Offers exclusive, cross-segment rights and royalties solution for media, music, high tech, consumer products, gaming, etc.
- Supports one central, controlled data repository and process for all IP contract types
- Grants management of rights, availabilities, and supply chain platforms
- Manages high-volume, complex financial processes, including settlement payments



Solution

- Manages the complexities of intellectual property rights and royalties with an end-to-end, real-time solution powered by SAP S/4HANA
- Reduces implementation costs and time with configurable software
- Minimizes ongoing support costs by using current infrastructure and knowledge base
- Scales and performs with SAP capacity across other regions/countries



Benefits

- Maintains multiple IP rights on a single contract
- Manages complex licensing contracts
- Handles large volumes of transactions
- Models, forecasts and performs 'what-if' analyses
- Natively embedded in SAP S/4HANA
- Typically replaces multiple point solutions and reduces costly integration points

SAP S/4HANA for rights and royalty management by Vistex builds on the SAP S/4HANA foundation, specifically designed to handle the changing landscape in Music, Media and Brand Licensing. This solution allows businesses to add profitability and subtract costs by more effectively managing intellectual property, rights and royalties. Businesses can maximize royalty income and realize new revenue potential in their intellectual property catalogs.

SAP S/4HANA for rights and royalty management by Vistex accurately calculates royalties and rights by automating, validating and facilitating the processes that can make the difference between profitability and loss. Sophisticated tools streamline tracking and data management, ensuring that royalty monies owed or due are administered with precision.



A Complete Application to Manage Rights, Inbound and Outbound Royalties and Related Contractual Agreements

Capture intellectual property assets owned, managed, or licensed

Rights In and Rights Out

- Manage all acquired rights contracts effortlessly
- Identify availability of all rights for sales and exploitation
- Centralize contracts for licensing out of rights

Rights Term

- Define licensing terms and establish validity quickly
- Contextualize, define, and display rights information
- Manage all forms of media and rights in a single repository

Rights Dimensions

- Identify dimensions and related models automatically
- Manage territories, sub-territories, and geographical areas hierarchically
- Manage elements such as distribution, language, and terms effectively

Calculate and process inbound and outbound royalties

Royalty Product Master Data

- Set up or upload product information
- Create new royalty relevant product attributes effortlessly
- Streamline content, contract and royalties information in a single repository

Royalty Contracts

- Maintain all participant information
- Leverage existing royalty models or define your own
- Connect forecasts to actuals automatically

Royalty Calculations

- Validate income and receipts
- Calculate all royalties easily
- Integrate within your ERP seamlessly

Innovative solution extensions for SAP software

SAP resells this application under the following name:

SAP S/4HANA for rights and royalty management by Vistex



About Vistex®

Vistex solutions help businesses take control of their mission-critical processes. With a multitude of programs covering pricing, trade, royalties and incentives, it can be complicated to see where all the money is flowing, let alone how much difference it makes to the topline and the bottomline. With Vistex, business stakeholders can see the numbers, see what really works, and see what to do next – so they can make sure every dollar spent or earned is really driving growth, and not just additional costs. The world's leading enterprises across a spectrum of industries rely on Vistex every day to propel their businesses.

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