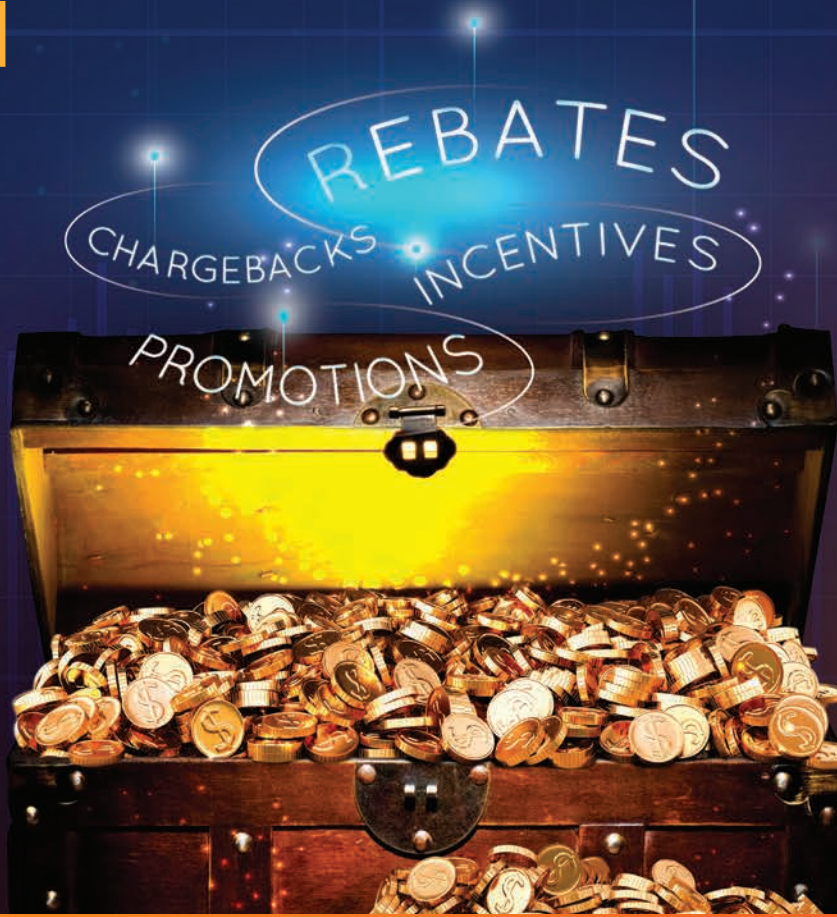
Find the Buried Treasure

Adding a Robust Incentives Program Enriches Your Business



Vistex® | Now it all adds up™

Performance-Based Incentive Management Programs Help Your Company Achieve Strategic Business Objectives

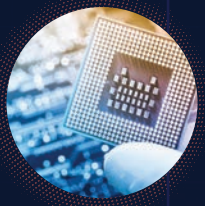
Isn't it time to simplify your rebate and incentive management processes?

- Vistex's incentive management software tracks and analyzes data from rebate, trade, claim, pricing, and other incentive programs to optimize overall performance.
- With the ability to support the entire incentive management lifecycle, your company gains a single point of access to the tools and information it needs to manage its incentive programs. And you become better connected to behavior that enriches your company.
- Vistex empowers our customers to reduce manual processes and calculation errors, so they can accurately forecast, plan, and manage buy-side and sell-side incentive programs, to incentivize behavior and ultimately drive greater revenue and profitability.

Pro Tips for Better Incentive Management

Vistex streamlines your customer and vendor incentive programs, adding powerful business value to your organization:

- Manage complex **rebate and incentive programs** without manual processes
- Easily execute **forecasting and profitability modeling**, so you can identify the best incentive programs to green-light
- Seamlessly **integrate** incentive program data with **core financial and sales** processes (ERP and CRM)
- Track and analyze vendor funding programs to **maximize claim earnings**
- Provide comprehensive workflow, approval and audit functionality to eliminate errors and **put control back in your hands**
- Create and **share advanced reporting and analytics** that **deliver real-time visibility** into your incentive program performance



Vistex supports **620+ customer/sales rebate programs worth**

$50M+ annually

for a leading electronic components distributor

A leading wholesale distributor uses Vistex to collect more than

$100M

in vendor receivables annually

In one year, Vistex helped a leading consumer products company recover

$1M

in erroneous claims

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3M
AB InBev
Adobe
GRAINGER
GraybaR works to your advantage
McCain
PFG Performance Food Group
SIEMENS
SONY
Steelcase
Topco

About Vistex®

Vistex solutions help businesses take control of their mission-critical processes. With a multitude of programs covering pricing, trade, royalties and incentives, it can be complicated to see where all the money is flowing, let alone how much difference it makes to the topline and the bottomline. With Vistex, business stakeholders can see the numbers, see what really works, and see what to do next – so they can make sure every dollar spent or earned is really driving growth, and not just additional costs. The world's leading enterprises across a spectrum of industries rely on Vistex every day to propel their businesses.

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